



## CHINA RECYCLING ENERGY CORP. **Raising Price Target Following Strong 2013 Results**

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CHINA RECYCLING ENERGY CORP. (NASDAQ – CREG - \$3.63)	
Price Target: \$7.00	Rating: Speculative Buy

#### **COMPANY SNAPSHOT**

China Recycling Energy Corp. provides environmentally friendly waste-to-energy technologies to recycle industrial by-products for steel mills, cement factories and coke plants in China. By-products include heat, steam, pressure, and exhaust gas to generate large amounts of lower-cost electricity and reduce the need for outside electrical sources. The Chinese government has adopted policies to encourage the use of recycling technologies to optimize resource allocation and reduce pollution.

#### **KEY STATISTICS**

Price as of 4/4/14	\$3.63
52 Wk High – Low	\$6.05 – 0.88
Est. Shares Outstanding	60.9M
Market Capitalization	\$197.5M
3 Mo Avg Vol	96,000
Exchange	NASDAQ

#### COMPANY INFORMATION

China Recycling Energy Corporation 12/F Tower A Chang An International Building No. 88 Nan Guang Zheng Jie X'ian City Shaanxi Province China www.creg-cn.com

#### **KEY TAKEAWAYS**

Conclusion: On the heels of strong 2013 financial results and 2 new, major wins in the past two weeks alone, we are raising our price target and EPS estimate as well as reiterating our Speculative Buy rating on the solidly profitable China Recycling Energy Corp.

Strong 2013 Growth: Last year was a breakout year for CREG as revenue jumped from \$1.2 million to \$63.2 million and EPS leaped from \$0.07 to \$0.29, led by a series of large-scale system sales and two new projects coming on line. Plus, totally equity increased by 30% due to the rise in projects under construction and a big jump in retained earnings.

Work-in-Progress Projects and New Wins Provide Great Visibility: Three of the Company's projects should be completed later this year which will help drive revenue. As evidenced by 2 new deals totaling \$112 million for Coke Dry Quenching (CDQ) waste heat power generation projects, CREG the Company's business model is a very profitable one and has no significant competition. For example, the smaller \$32.6M project could generate annual net income of \$7.6M alone.

New, Higher Target and Estimates Could Be Conservative. With around 15 completed projects under its belt, 7 in progress, and others in the pipeline, CREG is clearly the best pure play renewable energy stock focused on China. We are raising our EPS estimate for 2014 from \$0.50 to \$0.59 based upon higher operating profitability. At current levels, CREG trades at a paltry 6.2x our FY14 EPS estimate. Meanwhile, our new target of \$7.90 reflects a reasonable 13x multiple on our projected EPS. Both our EPS forecast and target could prove to be conservative given the wind at the Company's back. We rate these shares Speculative Buy.



#### The View from 30,000 Feet

With a first-mover advantage, China Recycling Energy Corp. is poised to dominate the renewable energy industry in China. The Chinese government has adopted policies to encourage the use of recycling technologies and renewable energy resources which are viewed as critical growth market due to intensified environmental concerns and rising energy costs. CREG provides the initial capex investment for the customer in exchange for a long-term production agreement with attractive returns on investment in 3-5 years thereby enabling customers to improve energy efficiency and reduce emissions, resulting in long-term recurring revenue via a sales-type leasing model. The Company's systems recover energy in the form of pressure, heat and gas and convert it into electricity. CREG's power systems recover previously wasted, cost free byproducts such as heat, pressure, steam, and other residuals generated during industrial production processes.

Figures I and II, taken from the Company's recent financials press release, illustrate the Company's great future visibility from which we derive our financial projections.

Figure I. CREG: Net Investment in Sales-Type Leases			
	2013	2012	
Total future min.lease payments receivables	\$560,187,391	\$380,608,263	
Less: executory cost	(\$134,447,605)	(\$113,529,216)	
Less: unearned int inc	(\$241,234,839)	(\$138,668,584)	
Net inv.in sales - type leases	\$184,504,947	\$128,410,463	
Current portion	\$9,063,386	\$10,389,028	
Noncurrent portion	\$175,441,561	\$118,021,435	

Source: CREG 4Q13 Press Release

As of December 31, 2013, the future minimum rentals to be received on non-cancelable sales-type leases by years are as follows:

Figure II. CREG: Future Minimum Rentals	
2014	\$42,518,204
2015	39,462,788
2016	39,462,788
2017	39,462,788
2018	39,369,967
Thereafter	359,910,856
Total	\$560,187,391

Source: CREG 4Q13 Press Release



#### Conclusion

CREG is very profitable with payback of its projects on average of 3-5 years. As noted in our projected income statement below, our FY14E forecasts assume \$151M in revenue and \$0.59 in EPS, up from an original \$0.50. A nearly \$5 million rise in our operating income estimate has driven the jump in our EPS projection. We plan to break out financial projections on a quarterly basis for 2014 and initiate a preliminary FY2015 annual forecast following the release of 1Q14 during the first half of this year. At current levels, CREG trades at a paltry 6.2x our FY14 EPS estimate. Meanwhile, our new target of \$7.90 reflects a reasonable 13x multiple on our projected EPS. Thus, we believe that this sleeper stock's current price is a great entry point for new investors as the stock has sold off since reaching a new 52-week high. We continue to rate these shares Speculative Buy.

#### **Recent Trading History For CREG**

(Source: Stockta.com)







#### **China Recycling Corporation (NASDAQ - CREG)**

#### Historical and Projected Income Statement

	FY
	2012A
Sales of Systems	\$0
Rental Income	\$1,245,805
Total Revenue	\$1,245,805
Cost of Sales	\$0
Gross Profit	\$1,245,805
Int Inc. on Sales Type Leases	\$18,234,020
Operating Income	\$19,479,825
Operating Expenses	\$5,662,212
Income from Operations	\$13,817,613
Non-Oper Exp (Inc.)	\$7,672,856
Income before Tax	\$6,144,757
Taxes	\$2,922,253
Less Non-Controlling Int	\$174,134
Net Attributable to CREG	\$3,406,995
Currency Gain (Loss)	\$280,392
Comprehensive Income	\$3,502,896
Weighted Shares Outstanding	51,037,255
EPS (non-GAAP)	\$0.07

FY
2013A
\$62,013,135
\$1,180,055
\$63,193,190
\$47,847,313
\$15,345,877
\$19,344,855
\$34,690,732
\$4,160,742
\$30,529,990
\$7,827,583
\$22,702,407
\$6,886,601
\$186,270
\$15,629,536
\$4,658,770
\$20,284,714
54,383,418
\$0.29

FY
2014E
\$150,000,000
\$1,000,000
\$151,000,000
\$110,985,000
\$40,015,000
\$21,000,000
\$61,015,000
\$5,400,000
\$55,615,000
\$10,600,000
\$45,015,000
\$12,604,200
\$150,000
\$32,260,800
\$3,500,000
\$35,760,800
61,000,000
\$0.59

PREVIOUS	
FY	
2014E	
\$150,000,000	
\$1,000,000	
\$151,000,000	
\$117,780,000	
\$33,220,000	
\$21,000,000	
\$54,220,000	
\$5,000,000	
\$49,220,000	
\$11,000,000	
\$38,220,000	
\$9,555,000	
\$500,000	
\$28,165,000	
\$3,000,000	
\$31,165,000	
62,000,000	
\$0.50	





# CHINA RECYCLING ENERGY CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	FY13	FY12
ASSETS		
CURRENT ASSETS		
Cash & equivalents	\$7,701,530	\$45,004,304
Restricted cash	\$2,296,249	\$2,725,002
Accounts receivable	\$71,573	\$81,819
Current portion of investment in sales type leases, net	\$9,063,386	\$10,389,028
Interest receivable on sales type leases	\$765,010	\$912,467
Prepaid expenses	\$1,045,802	\$49,581
Other receivables	\$1,813,220	\$121,109
Notes receivable	\$656,071	-
Advance to related party	-	\$440,987
Prepaid interest on trust loans	-	\$816,164
Prepaid loan fees - current	\$83,649	\$81,139
Total current assets	\$23,496,490	\$60,621,600
NON-CURRENT ASSETS		
Prepaid loan fees - noncurrent	\$125,474	\$202,848
Investment in sales type leases, net	\$175,441,561	\$118,021,435
Long term investment	\$738,513	-
Long term deposit	\$385,073	\$388,508
Property and equipment, net	\$44,243	\$68,305
Construction in progress	\$83,719,596	\$22,993,905
Total non-current assets	\$260,454,459	\$141,675,001
TOTAL ASSETS	\$283,950,949	\$202,296,601





LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable	\$2,642,662	\$239,722
Notes payable - bank acceptances	\$5,740,622	\$3,659,216
Taxes payable	\$1,560,829	\$1,372,535
Accrued liabilities and other payables	\$1,517,191	\$1,534,829
Deferred tax liability	\$2,420,391	\$2,471,925
Due to related parties	\$1,442,318	-
Bank loans payable - current	\$14,925,618	\$13,523,188
Trust loans payable	-	\$31,421,526
Interest payable on trust loans	-	\$317,962
Cinda note payable	-	\$3,766,694
Accrued interest on Cinda note	-	\$383,929
Interest payable on entrusted loans	\$287,887	\$0
Current portion of long term payable	\$1,441,051	\$1,292,185
Total current liabilities	\$31,978,568	\$59,983,711
NONCURRENT LIABILITIES		
Deferred tax liability, net	\$11,884,068	\$6,565,618
Refundable deposit from customers for systems leasing	\$1,164,526	\$588,656
Shares to be issued	-	-
Long term payable	\$2,385,422	\$3,711,658
Bank loans payable	\$18,862,045	\$12,091,321
Entrusted loan payable	\$62,654,792	
Total noncurrent liabilities	\$96,950,852	\$22,957,253
Total liabilities	\$128,929,421	\$82,940,964
STOCKHOLDERS' EQUITY		
Common stock, \$0.001 par value; 100,000,000 shares		
authorized, 60,910,058 and 50,224,350 shares issued and		
outstanding at 12/31/13 and 12/31/12.	\$60,910	\$50,225
Additional paid in capital	\$78,130,053	\$58,501,642
Statutory reserve	\$9,672,754	\$7,766,002
Accumulated other comprehensive income	\$16,209,403	\$11,554,225
Retained earnings	\$50,603,291	\$37,107,107
Total Company stockholders' equity	\$154,676,411	\$114,979,201
Noncontrolling interest	\$345,117	\$4,376,436
Total equity	\$155,021,528	\$119,355,637
TOTAL LIABILITIES AND EQUITY	\$283,950,949	\$202,296,601





#### Senior Analyst: Robert Goldman

Rob Goldman founded Goldman Small Cap Research in 2009 and has over 20 years of investment and company research experience as a senior research analyst and as a portfolio and mutual fund manager. During his tenure as a sell side analyst, Rob was a senior member of Piper Jaffray's Technology and Communications teams. Prior to joining Piper, Rob led Josephthal & Co.'s Washington-based Emerging Growth Research Group. In addition to his sell-side experience Rob served as Chief Investment Officer of a boutique investment management firm and Blue and White Investment Management, where he managed Small Cap Growth portfolios and *The Blue and White Fund*.

#### **Analyst Certification**

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### **COMPANY UPDATE**

## **CHINA RECYCLING ENERGY (NASDAQ - CREG)**

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