

MITESCO, INC.

MITI Ahead of Schedule; May Raise 2022 Projections; Reiterate \$2 Target

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MITESCO, INC. (OTCQB – MITI - \$0.2122)

Industry: Healthcare Technology & Services

6–12 Month Price Target: \$2.00

COMPANY SNAPSHOT

Mitesco, Inc. is a holding company with subsidiaries and assets in healthcare services and technology in the US and abroad. Its flagship subsidiary, *The Good Clinic*™ is building out a network of clinics using the nurse practitioner operating as its primary healthcare provider and incorporating telehealth technology, along with wellness and prevention offerings.

KEY STATISTICS

Price as of 6/25/21	\$0.2122
52 Week High – Low	\$0.599 - \$0.018
Est. Shares Outstanding	207.4M
Market Capitalization	\$44M
Average Volume	825,105
Exchange	OTCQB

COMPANY INFORMATION

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INVESTMENT HIGHLIGHTS

The Bottom Line: We reviewed recent news with management and came away very impressed. The bottom line? We liked MITI at \$0.42, we love it at \$0.21 and reiterate our \$2.00 price target. Clearly MITI offers unusual upside potential. MITI trades at a paltry 2.4x our current 2022E revenue forecast, versus the 8.4x average price/sales multiple afforded its peers—despite the fact that our 2022 forecasts may prove to be too low.

MITI Is Exceeding Expectations. The Company will have 7-8 *The Good Clinic*™ locations open by year-end, 2-3 more than we originally forecasted. With more locations online at the start of next year, we may be prompted to raise our 2022 \$17.9M revenue estimates and our current price target.

While our original \$2.25M revenue estimate for 2021 will be reduced to sub-\$1M partly due to administrative reasons associated with the early launch, MITI has already contracted with key providers such as Medicare, Medica, Blue Cross, with a number of others pending. These contracts could be key future signup drivers. Separately, high margin vitamin and natural supplement products appear to have generated meaningful traction which could offer a consistent profit margin boost, going forward.

New Hires Confirm Industry-Best Leadership. MITI's recent hires have considerable industry and capital markets experience which should only provide confidence that the Company is on track to manage growth and potentially outperform even the loftiest of expectations.

MITI On Track for Future Up-List and (Largely) Non-Dilutive Funding. We believe management will soon be filing paperwork necessary to up-list its shares to NASDAQ or the NYSE in 2H21 and concurrently raise equity/debt funding in late 2021.

RECENT TRADING FOR MITI

Source: (www.StockCharts.com)





SENIOR ANALYST: ROBERT GOLDMAN

Rob Goldman founded Goldman Small Cap Research in 2009 and has over 25 years of investment and company research experience as a senior research analyst and as a portfolio and mutual fund manager. During his tenure as a sell side analyst, Rob was a senior member of Piper Jaffray's Technology and Communications teams. Prior to joining Piper, Rob led Josephthal & Co.'s Washington-based Emerging Growth Research Group. In addition to his sell-side experience Rob served as Chief Investment Officer of a boutique investment management firm and Blue and White Investment Management, where he managed Small Cap Growth portfolios and *The Blue and White Fund*.

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